

Message Text

UNCLASSIFIED

PAGE 01 TUNIS 01369 061531Z

21

ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W

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R 061435Z MAR 75

FM AMEMBASSY TUNIS

TO SECSTATE WASHDC 8399

INFO USDOC WASHDC

UNCLAS TUNIS 1369

E.O. 11652: N/A

TAGS: BPRO, TS

SUBJ: DAIRY PRODUCTS PLANT TENDER

REF: STATE 44751

1. REFTEL RECEIVED TUNIS TOO LATE TO PERMIT EMBASSY,
DESPITE CONCERTED EFFORTS, TO REACH OFFICIALS OF CENTRALE
LAITERIE IN ORDER TO OBTAIN EXTENSION OF BID DEADLINE
AS REQUESTED. (BIDS WERE OPENED 9 AM MAR 3.)

2. ON MAR 5 EMBOFF CALLED ON DIRECTOR GENERAL FERID
MOKHTAR OF STIL, PARENT COMPANY OF CENTRALE LAITERIE,
TO DISCUSS TENDER AND POSSIBILITY FOR MEULLER TO STILL
SUBMIT BID. MOKHTAR REPORTED THAT DUE TO NUMBER AND
SCOPE OF BIDS ALREADY RECEIVED, BID DEADLINE WOULD NOT
HAVE BEEN EXTENDED EVEN IF WE HAD BEEN ABLE CONTACT
HIM EARLIER. SPECIFICALLY REGARDING MEULLER PROPOSAL
TO BID ONLY ON REFRIGERATION TANKS REQUIRED FOR
PLANT, MOKHTAR SAID THAT SINCE FOUR COMPLETE BIDS HAD
BEEN RECEIVED, ALL PARTIAL BIDS HAD BEEN REJECTED. THE
FOUR BIDS WHICH ARE NOW UNDER CONSIDERATION WERE SUBMITTED
BY: ETS GUERIN, ALFA LAVAL, APV, AND SOCIETE DE
MECANISATION BELGE. BIDS RANGED FROM \$3-5 MILLION.

3. IF MEULLER REMAINS INTERESTED IN THIS PLANT, WE
SUGGEST ITS BEST POSSIBILITY IS TO CONTACT ONE OF
FOUR FIRMS STILL IN RUNNING TO INTEREST ONE OF THEM
IN INCLUDING THE MEULLER EQUIPMENT IN THEIR PROPOSAL.
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SEELYE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Copy: SINGLE
Draft Date: 06 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Margaret P. Grafeld
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